

# We Helped a Global Recruiting Firm Go From 2 To 20 Canadian Workers

When a recruiting firm has a chance to serve a rapidly growing client, it should be able to move quickly to source, hire, and payroll global top talent. Holding back due to a lack of local expertise or entity can kill lucrative, long term deals. Partnering with a trustworthy PEO allows recruiting firms to take advantage of these opportunities - without building out local infrastructure.

We helped a specialized US recruiting firm develop a Canadian business by taking on compliance, payroll, expense management and more.

## PROBLEM

A specialized US recruiting firm had the chance to build out a new Canadian business, providing technical consultants to a country-wide business. They had the candidates but they did not have a complete payroll and back office administration solution.

## SOLUTION

CPS sales consultants worked with our client to create an efficient, effective, and scalable employment model that worked for all stakeholders, including:



Competitive Pricing



Custom Onboarding Solution



Expense Management

## RESULT

Our US client has gone from 2 to 20 Canadian placement workers in 1 year, and its growth is only getting faster.

Expanding into Canada? Partner with Canadian Payroll Services.

